

Managing Agent ("MA") Software

Frequently Asked Questions

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What is the MA software and what will the Maples Group use this for?

We are developing first in class bespoke MA software to assist with reporting and portfolio management requirements. The software will integrate the cash position of aviation ABS platforms with lease cashflows and maintenance forecasts to automate the production of monthly waterfall and noteholder reports. It will essentially replace the manual Excel-driven approach currently used in the market to create monthly waterfall and noteholder reports for aviation ABS transactions.

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What are the expected benefits of using MA software?

The software will deliver faster information, allowing for greater forecasting and advanced analytical capabilities with respect to ABS transactions. It will also provide more efficient consolidation of lessor and cashflow real-time information, overall, delivering enhanced precision, transparency, control and risk mitigation.

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Who is developing the MA software for the Maples Group?

The Maples Group has engaged Aerlytix, a Dublin-based, SOC2-accredited, technology solutions company, established in 2020, to develop the software. Aerlytix specialises in the provision of software solutions to the aviation leasing and finance industry, with clients including leading lessors, global aviation banks and investors.

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Has the Maples Group undertaken appropriate due diligence of Aerlytix?

Yes, we have worked closely with Aerlytix to satisfy ourselves that robust security measures are in place to ensure that data hosting, privacy, security, and retention comply with our risk management requirements. Our internal Group Risk, Information Security, Privacy, Legal, IT Architecture, Fiduciary, and Project Management teams have all conducted a thorough risk review and assessment, including a review of the vendor's responses to our due diligence questionnaire.

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What client information inputs are required to run the MA software?

Given the nuances between ABS transactions in how waterfall mechanics and other key metrics work, it is necessary to develop elements of the software for each transaction. Key source data required will initially include monthly reporting templates and transaction documents to facilitate the bespoke development of the MA software. Thereafter, bank statements, invoices, servicer reports, appraiser values, and other relevant information will be required – essentially the data that the Managing Agent currently uses in the preparation of its reports. This data is automatically gathered, processed, and developed into bespoke monthly reports (including waterfall calculations) and customisable user-

friendly dashboards. Data can be either directly linked to existing systems utilising the software's Application Programming Interface ("API") centric infrastructure or alternatively, data can be uploaded in CSV format, depending on clients' preferences.

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Where will client data be stored?

All client data will be segregated and stored securely in a standalone database within AWS infrastructure, located in the EU (Ireland). The data will be hosted in a private, Maples-only encrypted database with regular backups.

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How will data be kept confidential and secure?

Aerlytix is SOC2-accredited and operates under strict confidentiality and data handling protocols. In addition, the Maples Group has ensured the inclusion of robust confidentiality clauses in our engagement of Aerlytix.

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Who can access the data?

The Maples Group will have full access and control of the data and, following the initial bespoke development of the software for a transaction, Aerlytix's access will be limited to technology support. All client data will be completely segregated and will be ultimately controlled by the Maples Group.